

Sub-Contract Enquiries

Client's Name: **J&P Supplies**

Client overview

J&P Supplies is a leading supplier of pipework expansion joints and pipeline equipment.

Target Sectors

Education, Industrial, Healthcare, Commercial

Key Decision Makers

Main Contractors, Mechanical and Electrical Sub-Contractors



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ENHANCE 
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Enhance services for J&P Supplies

- Project identification & tracking through use of Barbour ABI
- Supplement ABI data with details of the successful M&E Sub-Contractor
- Establish a requirement for Pipework Expansion products
- Obtain the relevant drawings and pass back to J&P Supplies to quote

Results

Over the last 3 years Enhance have surpassed all of the enquiry and appointment targets set out by J&P Supplies.

Testimonial

“Enhance have provided proactive telesales and marketing services producing tangible results”

Steve Yardley - Managing Director at J&P Supplies Ltd

J&P Supplies - Enhance KPI's

- 2 on-site appointments with Mechanical Engineers
- 2 on-site enquiries per day

Sample of recent on-site Contracts, J&P Supplies WON through Enhances' services...

Offices - Westgate, Wakefield – Balfour Beatty Engineering Services

St Ann's Joint Service Centre, Phase 1 – Imtech G & H

Essa Academy - Bolton Academy Project – NG Bailey

Rawmarsh Joint Service Centre – LX Engineering Limited